



Letter from the President:
Hello Chamber Supporters !



It's an exciting time for small and midsize towns and cities. All across America, community leaders are on fire to find solutions for the challenges the past couple of decades have brought. They're seeking new ways to spark growth, to keep young people from moving away, and to revitalize towns.

Here's what happens when you "shop local."

1. More of your money will be kept in your local economy

For every \$100 you spend at locally owned businesses, \$68 will stay in the community. What happens when you spend that same \$100 at a national chain? Only \$43 stays in the community.

2. You embrace what makes your community unique

You wouldn't want your house to look like everyone else's in the U.S. So why would you want your community to look that way?

3. You create local jobs

Local businesses are better at creating higher-paying jobs for your neighbors. When you shop locally, you help create jobs for teachers, firemen, police officers, and many other essential professions.

4. You help the environment

Buying from a locally owned business conserves energy and resources in the form of less fuel for transportation and less packaging.

5. You nurture community

Local business owners know you, and you know them. Studies have shown that local businesses donate to community causes at more than twice the rate of chains.

6. You conserve your tax dollars

Shopping in a local business district means less infrastructure, less maintenance, and more money available to beautify your community. Also, spending locally instead of online ensures that your sales taxes are reinvested where they belong— in your community!

7. You create more choice

Locally owned businesses pick the items and products they sell based on what they know you like and want. Local businesses carry a wider array of unique products because they buy for their own individual markets.

8. You took advantage of their expertise

You are their friends and neighbors, and locally owned businesses have a vested interest in knowing how to serve you. They're passionate about what they do. Why not take advantage of it?

9. You invested in entrepreneurship

Creativity and entrepreneurship are what the American economy is founded upon. Nurturing local business ensures a strong community.

10. You made your community a destination

The more interesting and unique you community, the more we will attract new neighbors, visitors and guests. This benefits everyone!

Warmest regards ,
Michelle Viola Straight
CEO-President



Women in Business Meeting

*Wednesday, October 9th 5:30 - 7 PM
World of Beer, Crossgates Mall*

Join us for Networking and an opportunity to learn and discuss topics of importance to all women who work! Free to attend but please register!

[Register here](#)

Addiction In The Workplace

*Thursday, October 17, 2019, 8:00 AM - 10:00 AM
Bryant & Stratton College, JC Bryant Education Annex - Wolf Road
Shoppers Park, 145 Wolf Rd., Albany.*

Join Better Business Bureau of Upstate New York, County Executive Dan McCoy and the Bethlehem, Guilderland and Colonie Chambers for an important informational and training seminar. "Addiction in the Workplace". Learn about your responsibilities as an employer to help an employee while protecting your business.

[Register today](#)

Orchard Tavern
WEST is OPENING!
Ribbon Cutting
October 24th,
12 NOON
2050 Western Ave
(Star Plaza)

We are THRILLED To have them

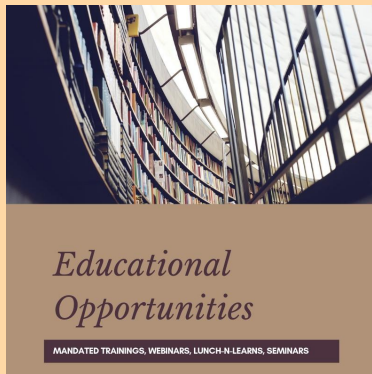
joining the Guilderland
Community!



Our 11th Annual Ladies Night Out was a big success!

Over 130 people attended and enjoyed visiting over 35 vendors, free wine/soda and appetizers at the Western Turnpike Golf Course Clubhouse: Stone Fox Grill. We raised over \$2000 for our Charity Partner, *Night Out for You!*

Check out the great photos from Joan Heffler Photography at:
<https://joanheffler.zenfolio.com/p844956291>



Addiction In The Workplace

Thursday, October 17, 2019, 8:00 AM - 10:00 AM

Bryant & Stratton College, JC Bryant Education Annex - Wolf Road Shoppers Park, 145 Wolf Rd., Albany.

Join Better Business Bureau of Upstate New York, County Executive Dan McCoy and the Bethlehem, Guilderland and Colonie Chambers for an important informational and training seminar. "Addiction in the Workplace". Learn about your responsibilities as an employer to help an employee while protecting your business.

University at Albany Weekend MBA Program Scholarships

All News Releases

October 04, 2019

The University at Albany Weekend MBA Program has doubled its *scholarships* to nine, at \$4,000 each. Select an award, write a one-page application essay, and send it to the Program Director for consideration. We have rolling admissions through year-end and it's never been more affordable to enroll in New York's value-leading executive-level program!

Contact:

Don Purdy, Program Director

(518) 956-8381

GUILDERLAND CHAMBER
OF COMMERCE

Shared Workspace Available

Are you looking for an inexpensive way to have your own office for your business, or start up? Are you looking to get out of the house a couple times a week to get your work done? Want to come collaborate with other people, get leads, network or just looking to have some interaction during the business day? We have what you're looking for! ALL inclusive space, lots of parking, easy access.

Michelle@guilderlandchamber.com
518-456-6611



October 23, 2019 6:00-7:00pm
The Guilderland Public Library

Whose side on You on? We hope you're on The Kidsside! This newly formed non-profit agency recently became a member of the Chamber and is seeking your help. We will be providing supervised visitation and safe exchange for children and families in the Capital Region and Guilderland is the perfect location. Please come to our very first public meeting where you can learn about our plans and services and how you can become a part of this organization. Children need the The Kidsside and The Kidsside needs you!

Contact Keleena for more information: thekidsside@gmail.com



Big shout out to Priority 1 Urgent Care ...Located in Hamilton Square. Dr. Jonathan Halpert is a welcome addition To our business community. He is as an amazing man, raised in Guilderland and now has made a home here for his new business !!!! For all your urgent care needs... I highly recommend you go see them!



Lots of local vendors!

Guilderland Farmer's Market is located in Star Plaza, Corner of Rt 155 & Western Ave (Rt20) every Sunday now through the end of October from 10am-2pm!

For more information, visit guilderlandfarmersmarket.com

WESTMERE FIRE DEPARTMENT'S

Fall Family Fun Fest

When: October 19, 2019
 Where: 1741 Western Avenue
 Time: 10:00 A.M. TO 2:00 P.M.

Paint Your Own Pumpkins

Bounce House

Pony Rides

**Cider Doughnuts
Other Refreshments**

Fire Prevention Handouts & Activities

Halloween Candy Stations

Kids are encouraged to wear their Halloween Costumes

All Free of Charge!

FUNDRAISER
FOR
WESTMERE'S PLAYGROUND

Donate Your Old Sneakers
to My Sneaker Drive Fundraiser

gotsneakers? A Sneaker Recycling Organization

DROP-OFF BIN LOCATED INSIDE LOWER MALL ENTRANCE @

SNEAKERS & CLEATS ACCEPTED

Coming Oct. 23, look for the Spotlight News Special Edition...

Discover **GUILDERLAND**

A GREAT PLACE TO... • LIVE • WORK • PLAY • STAY



This Discover Section is part of a series of rich, content-filled pages that focus on specific parts of our community in an in-depth way. Join us in discovering the past, present and future of our area.

Featuring:

This is Our Home

– *Rapp Road Community Fights To Maintain Its Neighborhood*

Traveling Headstones

– *Wayward Burial Markers of Father, Son Come Back Home*

AD SIZES & RATES:

Full Page (10" wide x 12.75" long)	\$ 760
1/2 Page (10" wide x 6.25" long)	\$ 410
1/4 Page (4.9375" wide x 6.25" long)	\$ 230
1/8 Page (4.9375" wide x 3.0625")	\$ 130

FULL COLOR INCLUDED



(518) 439-4949

341 Delaware Avenue, Delmar, NY 12054
www.spotlightnews.com

Issue Date:

Oct. 23, 2019

Deadline:

Oct. 9, 2019

**Call Corinne Blackman
today to reserve your space
(518) 439-4949 x419 (office)
or (518) 275-7828 (cell)**

Join us for our
4th Annual
Diamonds & Dogs to Benefit Veterans Event

Diamonds & Dogs to Benefit Veterans



- ◆ Free Admission
- ◆ Appetizers
- ◆ Cash Bar
- ◆ Silent Auction
- ◆ Raffles

*Please attend this fun and casual premier fundraising event
to support Operation At Ease, Inc.*

Appetizers & Silent Auction Fundraising Event

Friday, November 8, 2019

6:00 - 8:00 p.m.

GLENNPETER JEWELERS DIAMOND CENTRE

1544 Central Avenue, Albany

Helping Veterans,

Saving Dogs,

Changing Lives

RSVP requested by November 1st
events@operationatease.org



OCTOBER 2019

GUILDERLAND'S GATHERING PLACE

NO PROGRAMS WED. OCT. 9 IN OBSERVANCE OF YOM KIPPUR
ALL MONTHS:
DROP-IN KNIT & STITCH: MONDAYS 10:00 am-11:00 pm
TUESDAYS: 12:00-2:00 pm
TEEN TECH TUESDAYS – 3:30-5 pm
 1-1 tech help; please call to make an appointment.

Wed. Oct. 2, 16, 30 @ 2 pm
ASOOU OFFICE HOURS
 Please bring your library card and your device: Kindle and Kindle Fire, iPad, iPhone or iPad, Android tablets, laptops. [M]

Thurs. Oct. 3 @ 6 pm
PLAN A TRIP TO DISNEY
 Learn how to save time and money on a Disney vacation while developing a manageable game plan with professional Disney planner, Colleen Paris. [M]

Thurs. Oct. 3 @ 7 pm
GREAT BOOKS DISCUSSION
 News, 4 Survivors Tale, by Art Spiegelman

Fri. Oct. 4 and 18 @ 11 am
PLAYDATE JAM
 Come hang out! This fun music-themed playdate for ages 3-5 years, younger siblings welcome. Caregivers must remain in the room. [M]

Fri. Oct. 4 @ 6:30 pm
ADULT / TEEN SPELLING BEE
 This is not your average spelling bee! Teams will go head-to-head playing various word games. Come see what all the buzz is about! [M]

Sat. Oct. 5 @ 10 am-3:30 pm
INTRO TO DUNGEONS AND DRAGONS
 If you've always wanted to learn how to play Dungeons and Dragons, now is the time! We'll have pizza, make our own characters, and learn how the game works. Also join us for the five-part campaign series starting Sat. Oct. 12. Grades 5-11. [M]

Sun. Oct. 6 @ 1:30 pm
FAMILY BOOK DISCUSSION: THE NIGHT DIARY at Voorheesville Public Library
 Join us at the Voorheesville Public Library to discuss the Newbery Honor-winning book The Night Diary, the story of twins who are half Hindu, half Muslim, and trying to make sense of their place in a country violently divided during the India Partition in 1947. Author Veera Shekaran will visit us via Skype to tell us more about her book. We'll also have special Indian/Pakistani snacks to enjoy! For grades 5-8 with a caregiver. Please register and pick up the book at SPL. [M]

Mon. Oct. 7 @ 10:30 am
BABY YOGA AND DEVELOPMENTAL MOVEMENT
 Join Melissa Morris-Koncan, L.M.T., M.A. to learn baby yoga exercises designed to strengthen growing muscles, aid in digestion, promote better sleeping patterns, and support your infant through their growth and development. Moms, Dads and caregivers are welcome! For babies ages 3-12 months old, with a caregiver. [M]

Mon. Oct. 7, 14, 21, 28 @ 1:30 pm
TODDLER MOVEMENT & DEVELOPMENT
 Presented by Amber Chavez, Pediatric Occupational Therapist. [M]

Mon. Oct. 7 @ 6:30 pm
FAMILY STEAM NIGHTS
 Hosted by the SPL Engineering Ambassadors. Science demonstrations will be done with fun hands-on science activities for kids! Grades 3-6 and families. [M]

Mon. Oct. 7 @ 7 pm
WHAT COLLEGES ARE REALLY LOOKING FOR
 The interactive (and fun!) session will help students become stronger candidates for college acceptance and institutional scholarships. Presented by Kelly Lindlan, MA, a College Admissions Counselor and Associate Member of IDEA as well as a National Board certified teacher Grades 10-12 with a participation fee.

Tues. Oct. 8 @ 1:30-3 pm
COPIING WITH GRIEF AND LOSS
 Learn how to cope with the losses in your own life or how to support family members or friends who are grieving. Presenter: Carla Sofia, PhD, MSW, Professor of Social Work, Stone College. Presented by Albany Guardian Society; please register by calling 405 at 518-454-2140.

Tues. Oct. 8 @ 3:30 pm
GPL ADVENTURE: RADICAL ROBOTS
 (5-8) Come for a robotic adventure with Mad Scientist Control an automation through sound, make a poster robot score a goal, and build your own robot. Hand! Grades 5-8. [M]

Thurs. Oct. 10 @ 4-7 pm
RTE AID FLU VACCINATION CLINIC
 Includes both the regular vaccine and the high-dose option for people ages 65 and older. Pharmacists also can vaccinate any child age 3 or older. Please bring your insurance card and will you, if you do not have insurance, a vaccine costs \$39.99.

Thurs. Oct. 10, 17, and 24 @ 6:30-8 pm
WRITING WORKSHOP FOR ADULTS WITH DONNA LUDLOW
 Welcome to Donna Ludlow, journalist, avid reader, and Times Union "Bibliophile" columnist! Short stories, fiction, non-fiction, essays, poetry and more will be small group projects, so you can get some personalized attention. [M]

Thurs. Oct. 10 @ 7 pm
CHIVIS 101: THE MUELLER REPORT
 Join us for a panel discussion on the historically important Mueller Report. Our panelists will be Bruce Minton, PhD, a national expert on the American Presidency and American politics; Bruce Desautels, PhD, a local author and historian; and a legal expert from the community. The first 20 registrants will receive a free copy of the Mueller Report. [M]

Fri. Oct. 11 @ 9:30 pm
PROJECT PICTURE BOOK
 Join us for a fun read-aloud and related art project. Please dress for a meal! Grades Pre-K-2 with an adult caregiver. [M]

Fri. Oct. 11 @ 6:30-8 pm
GPL CABARET
 Now music social join us for an after-hours social evening performance, featuring the wonderful talents of jazz vocalist Joanne O'Connor and her trio of musicians. Make us a glass of wine, (photo ID required), tips encouraged, and good music. Space is limited. [M]

Sat. Oct. 12 @ 10 am-4 pm
BETTER BOOKS SALE
 Come search for your latest DVD, CD and book bargains while helping the library at the same time!

Sat. Oct. 12 @ 10:30 am
FAMILY LITERACY PROGRAM WITH WMHT'S Barbara Lukacs
 Join WMHT's Barbara Lukacs for a morning of family literacy based on the book Fern From Fern: Grades Pre-K-2 with an adult caregiver. [M]

Sun. Oct. 13 @ 2 pm
THE KENNEDYS
 We're thrilled to be hosting the renowned folk-rock band, The Kennedy's Pete and Maureen Kennedy are perhaps best known for having been with Yang & Peter's band, but their musical career spans 20+ years, and together they have recorded more than a dozen albums. Their most recent album, Safe Land Tomorrow, came out in 2016. Don't miss this very special performance!

Oct. 14, 15, 21, 22, 28 & 29 @ 3:30-5:30 pm
PLUSS COMPUTER GUTS 101
 We've taken the guts out of these desktop computers. You will reassemble them, get them working, and download Plus! Press (Live Open Source Software). Gain hands-on tech knowledge with the 8-session series. Grades 7-12. Space is limited. [M]

Mon. Oct. 14 @ 7:30 pm
NIGHT OWLS BOOK DISCUSSION
 The Library Book, by Susan Orlean

Tues. Oct. 15 @ 2 pm
DAY LARKS BOOK DISCUSSION
 The Library Book, by Susan Orlean

Tues. Oct. 15 @ 3:30-3 pm
THE VILLAGE MOVEMENT IN THE CAPITAL REGION
 "Village" are membership-driven, grassroots, nonprofit organizations run by volunteers and for paid staff that coordinate access to a variety of senior services. Learn how and where Village are being developed in the Capital Region. Presented by Albany Guardian Society; please register by calling 405 at 518-454-2140.

Tues. Oct. 15 @ 7 pm
ABSTRACT ART USING MIXED MEDIA
 Unwind and let the creative juices flow as you create your own masterpiece using acrylic paint and other mixed-media. For teens and adults. [M]

Wed. Oct. 16 @ 3:30 pm
LIBRARY CLUB
 Join us for an intellectual snack while we talk about our favorite books, plan future programs, and do a project to benefit the Library! Grades 5-8. [M]

Wed. Oct. 16 @ 6-8 pm
YOUR PASSPORT TO RETIREMENT
 Topics include cash management, strategies for successful investing, calculating the cost of retirement, sources of retirement income, and alternative investment ideas. Presented by Conor Bryant, a Certified Financial Planner® and Certified Financial Planner® at Smart Asset in Singersville. [M]

Fri. Oct. 18 @ 11 am
PLAYDATE JAM
 For ages 3-5 years, younger siblings welcome. Caregivers must remain in the room. [M]

Sat. Oct. 19 @ 10:30 am
BILINGUAL FAMILY STORYTIME IN ARABIC AND ENGLISH
 Stories, songs, and rhymes presented in both Arabic and English. For kids up to age 8, with a caregiver.

Sat. Oct. 19 @ 1-3:30 pm
DUNGEONS AND DRAGONS CAMPAIGN SERIES
 You've established yourselves as heroes in the Intro Session Oct. 5 - now you must seek justice! Epic scenes, plot twists, and more! Grades Pre-K-2. Note: If you register for this session, you are automatically registered for all five sessions, including November 1, 16, 30 and December 14. [M]

Sat. Oct. 19 @ 2 pm
CHOCOLATE! THE HUDSON VALLEY AND THE DUTCH
 Culinary historian Peter O. Race will describe early trade by 17th century Dutch settlers, chocolate manufacturing developments through the 18th and 19th centuries, and the chocolate industry today. Ms. Race will hand out recipes and chocolate samples, and will have copies of her books for sale. Peter O. Race is the author of nine books on the Dutch influence in America and Hudson Valley food and has featured widely. [M]

Mon. Oct. 21 @ 3:30 pm
GPL SPOONETS: SKULLS, PANIS & FUR
 STEB-related programming for the younger set. October's feature: Skulls, Panis & Fur with the Myers Environmental Center. Grades Pre-K-2. [M]

Wed. Oct. 23 @ 6-8 pm
DROP-IN GENEALOGY WITH USA DOUGHERTY
 Get started on researching your family history or get help in the process.

All events listed are free and take place at Guiderland Public Library, 2228 Western Avenue, Guiderland, NY 12084.
 For more information, please call (518) 456-2400; or visit guiderlandlibrary.org.
 Also, sign up for our e-newsletter on top of our home page to stay informed!

Blue- Kids or Teen Program
 (R) denotes pre-registration required by phone, online or in person.

2228 Western Avenue • Guiderland, NY 12084 • 518-456-2400 • guiderlandlibrary.org

JOIN US AND #SHOPSMALL

Save the Date: Small Business Saturday is November 30th

The Guiderland Chamber is partnering with the Guiderland Public Library again this year to hold a Small Business Saturday Vendor Event at the library from 10 AM -3 PM. If you have a Home-Based Business and would like an opportunity to showcase your products and/or services, Chamber Members can have a spot at the event for only \$25!!! Check out the information on our website and/or download the Vendor form [here!](#)

NYC Holiday Bus Trip - Saturday, Dec 7th *Register NOW!!!*

Bus Trip to New York City

Saturday, December 7



Join us Saturday, December 7 to take in Manhattan's dazzling sights and sounds, holiday shopping, world-class theater, exceptional dining...whatever you like!

● COST: \$50 per person.

● DEPART: Farnworth Middle School parking lot precisely at 7:00 a.m. We'll make one rest stop on the way and arrive at approximately 10:00 a.m. You will be dropped off near Bryant Park, on 42nd St. between Madison & 5th Ave. (one block west of Grand Central Station).

● RETURN: Meet your bus near Grand Central Terminal at 6:45 p.m. Look for your Bus Captains in the "Cat in the Hat" striped hats. Please be on time! We'll leave NYC at 7:00 p.m., returning to Farnworth Middle School about 10:00 pm.

● BUS CAPTAINS: Each of the three buses has a designated captain. You'll be given his/her cell phone number, as well as a map showing many of the holiday attractions in Midtown Manhattan.

● QUESTIONS? Contact Luanne Nicholson at Guilderland Public Library: nicholsonl@guilderlandlibrary.org or at 518-456-2400 x 112.

PURCHASE TICKETS ONLINE
www.guilderlandlibrary.org/nyc



Guilderland
Chamber of Commerce
In Business for Business

This is a joint venture between Guilderland Chamber of Commerce and Guilderland Public Library.

Crossgates Mall Entertainment & Venue Guide

Click on the cover photo to download the guide!

MALL-O-WEEN

trick or
treat
october 31st

CROSSGATES
3:00-6:00 PM

FREE PHOTOS TO FIRST 100 AT 3:00 (BY GAP)
CANDY STATIONS AT 3:00-5:00 (THROUGHOUT)
WITH COSTUME CONTEST AT 5:00 (BY APPLE)

presented by



FIDELIS CARE®



SEFCU

SCHEDULE YOUR NEXT EVENT

using

THE ENTERTAINMENT & VENUE GUIDE

CROSSGATES



Crossgates is the premier location for hosting your next event. The complex offers 12+ venues to provide a variety of options for corporate events, birthday parties, and more. This all-in-one guide provides you the information needed to find the entertainment venue to best fit your event.



Crossgates is centrally located in Albany, New York, at the crossroads of the Northeast. The complex is strategically placed at the junction of Interstates 87 and 90 at exit 24, the busiest section of the NYS Thruway.

WELCOME
NEW
MEMBERS



Orchard Tavern West

Star Plaza, 2050 Western Ave
Guilderland, NY
(518) 269-9201
Soft Opening October 15th
Grand Opening/Ribbon Cutting, October 24th at Noon!



Eventi Wedding & Event Planning

1641 Central Ave, Albany, NY 12205
(518) 650-0464



Warren, Washington, and Albany Counties ARC (WWAARC)

334 Krumkill Road Slingerlands, NY 12159

(518) 935-4305

<http://www.wwaarc.org>

Balance Massage Studio

Denise Healy-Mason, LMT, CCH
316 Delaware Ave, Ste 25



Website: www.balancemassagestudio.com



Instant Bath, Inc. DBA Bath Fitter

1839 Central Avenue Albany, New York 12205
Phone: (518) 862-9901
Website: <http://www.bathfitter.com>



The CURE Foundation

63 Quail Street Albany, New York 12206
Phone: (518) 573-8712

Website: <http://curecfo@yahoo.com>



Simplify Medicare

Tracey Twarog
4303 Consaul Rd. Schenectady, NY 12304

(518) 937-6170



The Chamber relies on Member support to grow! We are grateful for our renewing members who help keep us operational!
A special thanks to:

Accuprint
Accurate Investigative Services
Clancy Real Estate
DeMarco-Stone Funeral Home
Guilderland Central School District
M.A. Schafer Construction
RAD Soap Co.
Stewart's Shops
TIP Development
WorkFit Medical

Does your business have news to report?

We can publish your events, promotions, staff additions, special anniversaries, etc. in our monthly Newsletter. Members can also use your business "landing page" on the Guilderland Chamber Website to post specials, pictures, promotions and more. Please send your news items to [Carol](#).

Assemblymembers Patricia Fahy and John McDonald will be joined by Senator Neil Breslin in hosting a Small Business Forum with Anthony Capece, Executive

Director of the Central Avenue Business Improvement District (BID), at the new STEAM Garden incubator and co-working space on October 16th. The forum will feature a panel of entrepreneurs and small business owners speaking to their experience about what works for small businesses in starting and sustaining a business; advice to help replicate this success; and, what challenges continue to exist for small businesses in the State of New York. Members from the local and regional business community are invited to attend this free forum.

Invitees are encouraged to confirm attendance by following the event page link and clicking on the 'Register' button, but is not required to attend.

Small Business Forum: Starting, Sustaining, and Growing a Small Business

279 Central Ave
Wednesday, Oct 16, 10:00AM
[Tickets](#)

Meet
our
Board

Member
Log in



Thanks to our wonderful sponsors! We extend our sincere appreciation to our sponsors, without whom our work would not be possible.

We invite you to support these community-minded organizations.

Did you find
this newsletter
informative ?

Yes

Select

No

Select



**BRICKHOUSE
FITNESS**



FENIMORE
ASSET MANAGEMENT



This Newsletter has been brought to you by....



[Download our Directory](#)

[Visit our website](#)

[Visit our Facebook](#)

518 456-6611, www.guilderlandchamber.com